

January 2019

Fermax Price Increase 2019

Dear Customer,

Further to our previous communication, I am pleased to advise that we have decided to defer our general price increase of 2% to March 1st 2019.

In addition, we have been able to reduce prices on a number of key items such as the 2 Wire DUOX Fermax Veo XS handsfree video monitor as well as maintaining prices on some items.

As a result, the benefits of using Fermax 2 Wire technology both on retrofit and upgrade of existing sites as well as new installations are even more cost-effective.

Please note that the revised price list will apply to all orders received on or after March 1st 2019 and is valid until December 31st 2019. Please find a copy of the revised Price List attached.

Please contact the Fermax UK sales and commercial team: sales@fermaxuk.com should you require a product which is not shown on the 2019 Price List.

Price changes will not apply to any items such as DUOX 1-12 WAY kits featured in the Fermax Select Catalogue Range. Prices for all products indicated in the Fermax Select Catalogue remain unchanged.

We will of course respect the terms of any special offers issued prior to the increase should these subsequently be confirmed as orders in 2019.

We have endeavoured to limit the increase in Fermax prices despite increasing costs and look forward to another year of successful business with you in 2019.



Yours sincerely,

Steve Nuttall

Fermax UK Manager